

Antitrust Prevention Rules

1. Do not agree to divide customers, markets, or territories.
2. Do not agree to require uniform terms of sale, warranties, or contract provisions.
3. Do not discuss prices or features which can impact prices such as discounts, costs of common inputs, inventory and output levels, salaries, terms and conditions of sale, warranties, or profit margins. A price-fixing violation may be inferred from price-related discussions, even in the absence of an oral or written agreement on prices.
4. Do not share data concerning fees, prices, production, sales, bids, costs, salaries, customer credit, or other business practices with competitors or industry organizations unless the exchange is made pursuant to a well-considered plan that has been approved by legal counsel.
5. Do not discuss customers with competitors.
6. Do not agree to any industry-related association membership restrictions, standard-setting, certification, accreditation, or self-regulation programs without consultation and approval by legal counsel.
7. Do not agree to refuse to deal with certain suppliers, customers, or others.
8. Always ask for an agenda for any meeting, including trade association meetings, where other competitors will be present.
9. Always request counsel be present at any discussion involving potentially competitively sensitive information.
10. Attend only those meetings serving legitimate business interests.
11. Apply these rules to both formal and informal meetings or discussions with competitors.

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